



## JOHN STEVENS, CCIM

Investment Brokerage Specialist

Phone: 208.947.0814

Email: [jstevens@tokre.com](mailto:jstevens@tokre.com)

### Real Estate Practices

John has been involved in commercial sales and leasing since 1997, providing his clients with marketing, transaction management, financial analysis, and lender services related to commercial real estate transactions locally and nationally. John is a partner in Thornton Oliver Keller, and was instrumental in the formation of the firm's Investment Services Group.

### Education

University of California, Berkeley 1993

- BA Degree in Geography with a focus on Economic Geography
- BS Degree in Conservation and Resource Studies

### Work History

John's focus is on investment acquisition and disposition, retail leasing and sales. John also provides valuation and listing services to lenders.

- 2003 to Present - Thornton Oliver Keller, Boise, ID - Owner and Broker
- 2001 - Trammell Crow Company, San Francisco, CA - Broker
- 1999 - Onsite Access, San Francisco, CA - Director of Real Estate
- 1997 - Trammell Crow Company, San Francisco, CA - Broker

In 2008 John's transactions totaled over \$47,148,000 in gross sales and lease value.

In 2001 - 2002 John completed \$22 million of lease transactions in a regional restructuring for Perrier Group of Americas

In 2001 John identified the location and assisted in the negotiation for Progressive Insurance's 140,000 sf office/call-center in Sacramento, a lease value of \$26 million.

### Sample Sales

- Stonehenge Plaza - 50,000 sf (retail investment)
- Smoky Mountain Pizza (single tenant retail)
- Ponderosa Center (retail investment)
- Tully's Retail (retail investment)
- Great West Casualty (office investment)
- The historic Adelman Building (retail investment)
- Orchards Center (retail investment)
- Treasurewood Building (industrial user)
- 5023 Cleveland Boulevard (retail development)
- Logger Creek Apartments (112 units)
- Numerous land transactions.

### Brokerage Clients

- Idaho Power (substation site acquisition)
- Civic Partners (leasing a 240,000 sf retail center)
- Ace Hardware (2 stores of 20,000 - 22,000 SF each)
- Advance America
- Cartridge World
- Port of Subs
- Human Bean Coffee
- Tully's Coffee

### Lender Clients

- Wells Fargo Bank
- Home Federal Bank
- Syringa Bank
- Idaho Banking Company
- Hopkins Financial

### Professional / Community Activities

- CCIM Idaho Chapter Board Member.
- Chair of the Board of Trustees, Governance, Executive and Finance Committees, and Chair Building Committee, of the Foothills School of Arts and Sciences.
- Boise Metro Chamber of Commerce member.
- International Council of Shopping Centers (ICSC) member.
- Boise Young Professionals member.
- City Club of Boise member.

### Personal

John resides in Boise with his wife and two children. They enjoy hiking, skiing, snowboarding, and biking.



**COTTONWOOD PLAZA - Boise**  
 48,125 SF Bank Owned  
 Sale/Lease Listing



**OVERLAND & STODDARD LAND**  
 20 AC - Boise, ID  
 Opinion of Value for  
 Idaho Banking Company



**7979 RIFLEMAN**  
 Boise, ID  
 Bank Owned Listing for  
 Home Federal Bank



**STONEHENGE PLAZA - Meridian**  
 50,180 SF Retail - Sale



**D'ANDREA POINTE RETAIL**  
 Sparks, NV  
 23,000 SF Retail - Sale



**6909 FAIRVIEW - Boise**  
 7,900 SF Retail - Sale



**TULLY'S RETAIL - Boise**  
 4,700 SF Retail - Sale



**PONDEROSA CTR - Boise**  
 5,500 SF Retail - Sale



**SMOKY MOUNTAIN PIZZA**  
 Nampa  
 4,522 SF Retail - Sale



**FAIRVIEW/WILDWOOD - Boise**  
 12.7 Acres - Sale



**MERIDIAN CITY HALL LAND**  
 2 Acres Office/Land - Sale



**LOGGER CREEK APARTMENTS**  
 Boise  
 112 Units - Sale